

Post: Director - Center for Entrepreneurship, Incubation and Family Business

Qualifications required

- Master's degree with relevant experience in the field of innovation, entrepreneurship, business, leadership and management is preferred.
- Experience of leading the development and delivery of innovation or entrepreneurship/business growth strategy, initiatives or programmes in response to business needs, thus demonstrating a high level of commercial awareness and understanding of economic and business issues.
- A strong capacity for strategic thinking with proven experience of developing strategy to successfully deliver the aims and objectives of an organisation at senior management level.

Job Description

1. Oversee the entire process related to the Centre that involves seeking applications for the potential startups, screening and evaluation of qualified applications, working with the Internal and External committees to provide funding to students POC/Prototype/IPR.
2. Promote, identify and evaluate incubatees for creativity, innovation, acceleration and Investment.
3. Managing the screening process, follow-up emails, coordinate due-diligence process, coordinate communication and negotiations with start-ups, faculty anchors etc.
4. Liaison among various stakeholders
5. Design & manage Incubation and Acceleration programs/workshops to provide high-quality coaching and advisory support to entrepreneurs
6. Manage day-to-day interaction with Incubatees and undertake documentation work.
7. Develop, manage and run periodic events such as hackathons and business pitching contests. Also, events such as master class and chat programs.
8. Network and bring in potential mentors and resources to the incubator

9. Connect with the Startups Ecosystem consisting of Angels, VC's and entrepreneurs.

10. Guide & support start-ups for fundraising activity

11. Participate in day-to-day operations in the centre

12. Evaluate, seek and realize potential funding sources through program revenue, grants, donors, etc